2022 Condominium & Townhome Sales on South Ocean Boulevard

328 Total Sales – <u>124</u> Sold in SPB & <u>204</u> Sold in PB 63-1BR – 188-2BR – 73-3BR+

2022 Sales Volume - \$391M vs 2023 Sales Volume - \$255M <35%>

\$500K & Below - <u>125</u> Total Sales - 75 Sold in SPB - 50 Sold in PB 55 - 1BR - 67 - 2BR - 2 - 3BR Average DOM 44 - Average PSF \$332.69

\$500K to \$1M - <u>95</u> Total Sales – 30 Sold in SPB - 65 Sold in PB 7- 1BR – 77 – 2BR – 11 – 3BR Average DOM 47 – Average PSF \$481.80

\$1M to \$2.5M - $\underline{67}$ Total Sales - 16 Sold in SPB - 51 Sold in PB 1 - 1BR - 34 - 2BR - 32 - 3BR Average DOM 61 - Average PSF \$768.21

\$2.5M to \$5M - 33 Total Sales -3 Sold in SPB -30 Sold in PB 10-2BR - 23 - 3BRAverage DOM 46 - Average PSF \$1,248.88

\$5M & Above – <u>8</u> Total Sales Average DOM 12 – Average PSF \$1,683.86

2023 Condominium & Townhome Sales on South Ocean Boulevard

228 Total Sales - 100 Sold in SPB & 128 Sold in PB <31.5%>

\$250K & Below – <u>14</u> Total Sales - <u>42</u> -1BR – <u>141</u>-2BR – <u>45</u>-3BR Average DOM 46 – Average PSF \$293.27

\$250K to \$500K – <u>72</u> Total Sales – <u>46</u> Sold in SPB – 26 Sold in PB <u>2</u>-1BR – <u>42</u>-2BR- <u>3</u>-3BR Average DOM 78 – Average PSF \$351.92

\$500K to \$1M - <u>69</u> Total Sales - 32 Sold in SPB - 36 Sold in PB <<u>27</u>%> <u>4</u>-1BR - <u>62</u>- 2BR - <u>3</u>-3BR Average DOM 96- Average PSF \$491.28 Up 1%

\$1M to \$2.5M - <u>47</u> Total Sales - <u>8</u> Sold in SPB - <u>39</u> Sold in PB <<u>30</u>%> <u>29</u>-2BR - <u>18</u>-3+BR Average DOM 64 - Average PSF \$736.56 Up <u>4.2</u>%

\$2.5M to \$5M - <u>26</u> Total Sales - 1 Sold in SPB - 25 Sold in PB <<u>21</u>%> <u>7</u>-2BR - <u>19</u>- 3+BR Average DOM 69 - Average PSF \$1,264.18 Up 1.3%

\$5M and Up – 2 Sales both in Palm Beach <75%>
Average DOM 36 – Average PSF \$2,292.24 Up 26.5%

January 1, 2024 to January 2024 South Ocean Boulevard Closings

<u>10</u> Total Sales - <u>3</u> Sold in SPB - <u>7</u> Sold in PB <u>2</u>-1BR - <u>4</u>-2BR - <u>4</u>-3BR

\$500K and Below – $\underline{2}$ Sales – Average DOM 39 – Average PSF \$344.07 \$500K to \$1M – $\underline{1}$ Sale – Average DOM 29 – Average PSF \$354.61 \$1M to \$2.5M – $\underline{7}$ Sales – Average DOM 147 – Average PSF \$703.61 \$2.5M to \$5M – $\underline{0}$

February 1, 2024 to February 29, 2024 233 Condos On The Market – 110 SPB – 123 PB

14 Properties Pending Under Contract

<u>5</u> − SPB \$240K to \$669K − <u>2</u> − 1BR − <u>3</u> − 2BR − Average DOM 73

9 – PB \$399K to \$1.395M – **7** - 2BR – **3** – 3BR – Average DOM 121

20 Properties Pending as of 2/29/2024

<u>4</u> − SPB \$139K to \$589K - <u>1</u> − 1BR − <u>3</u> − 2BR - Average DOM 31

 $\underline{\bf 16}$ – PB \$459K to \$4.250M – $\underline{\bf 1}$ – 1BR – $\underline{\bf 10}$ 2BR - $\underline{\bf 5}$ – 3+BR

Average DOM 152

10 Total Sales

4 SPB \$190K to \$489K - Average DOM 94

Average PSF \$336.55- **2**-1BR - **2** - 2 BR

6 PB - \$455K to \$1.4M - Average DOM 79

Average PSF \$608.81 - 10 - 2BR

25 Closings om South Ocean Boulevard from 1/1/2024 to 2/29/24 \$38,256,500 Volume – Average DOM 101

Compared to <u>35</u> Closing for the same Time Period in 2023 \$46,457,300 – Average DOM 58

Compared to <u>87</u> Closings for the same Time Period in 2022 \$88,914,480 - Average DOM 75